THANH THANH CONG – BIEN HOA JOINT STOCK COMPANY

SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

No: 300/2025/CV/TTC-BH

Ho Chi Minh City, July 30th, 2025

Re : Explanation of fluctuations in profit for Q4 of fiscal year 2024-2025

Kính gửi : STATE SECURITIES COMMISSION OF VIETNAM
HO CHI MINH CITY STOCK EXCHANGE
HANOI CITY STOCK EXCHANGE

- *Pursuant to the Securities Law No. 70/2006/QH11 dated June 29, 2006*
- *Pursuant to Circular No. 96/2020/TT-BTC dated November 16, 2020*
- *Based on the separate and consolidated financial statements for Q4 of fiscal year 2024-2025, which have been disclosed on the stock market*

Thanh Thanh Cong – Bien Hoa Joint Stock Company (Stock Code: SBT) hereby provides an explanation for the fluctuations in the business results of the consolidated and separate financial statements for Q4 of fiscal year 2024-2025 compared to the same period last year, as follows:

The net profit after tax for Q4 in the consolidated financial statements recorded a decrease of VND 26 billion, equivalent to 11% compared to the same period last year. This decline occurred amidst a volatile global economic environment, which led to weakened domestic and international consumer demand. Notably, the export market was negatively impacted by new tax policies from the United States and a decline in purchasing power from China market, resulting in a sharp 28% decrease in net sales revenue, equivalent to VND 2,630 billion. Consequently, gross profit also dropped by VND 376 billion. However, the Company implemented investment portfolio optimization strategies to enhance profitability. Additionally, optimizing resources during the period of declining interest rates had a positive impact, with financial expenses being reduced by 10% compared to the same period. Remarkably, general and administrative expenses declined by 34%, reflecting positive improvements in governance and operations. Similarly, the Q4 net profit after tax reported in the separate financial statements decreased by VND 12 billion, equivalent to 21% year-on-year, mainly due to the Company's core business activities being affected by overall market conditions, which caused a 35% year-on-year drop in net revenue from business operations.

These factors have led to fluctuations in profit after corporate income tax for Q4 of fiscal year 2024-2025 on both the consolidated and separate financial statements compared to the same period of fiscal year 2023-2024. The Company hereby provides this explanation to the State Securities Commission, Stock Exchanges, shareholders, and investors for clarity.

Sincerely,

Deputy General Director

M.S.D.N: 3900244389 C.T.C.P
CÔNG TY CỔ PHẦN THÀNH THÀNH CÔNG - BIÊN HÒA
H. TÂN CHÂU - T. TÂY NINH

Tran Quoc Thao

Recipients:

- *As above*
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